



Expression of Interest

Sub.-: Proposals for creation of Brownfield PFT at Central Warehouse, Rayanapadu, Krishna District, Andhra Pradesh - Reg.

The Central Warehousing Corporation (CWC) is a premier Miniratna, Schedule -A, Public Sector Undertaking. It provides integrated warehousing logistics services and has diverse presence in storage of food grains, Container Freight Station (CFS), Inland Container Depot (ICD), Custom Bonded Warehousing, Integrated Check Post (ICP), Air cargo complexes, Container Train operations (CTO), Rail-side warehousing, etc. Plan to create and commence PFT operations at CW Rayanapadu is being intended at its railway sidings, with an aim to provide end to end logistics solutions to clients.

Advantages of Central Warehouse - Rayanapadu:

Rayanapadu is a suburb of Vijaywada City in Krishna district of Andhra Pradesh state. It is located in Vijayawada Mandal and approximately 15 Km from Vijayawada city. One of the largest wagon workshops of Indian Railways is located in Rayanapadu.

The railway siding at CW Rayanapadu can be converted into a multi modal logistics hub, with dedicated one line railway siding, capable of handling containerized, **bagged / bulk and liquid cargo**. It has rail-road connectivity and can handle more than 30 rakes per month. CW Rayanapadu has covered storage capacity of 64000 MT i.e. 3.85 lakh Sqft and other infrastructure like open paved area, office complex, vacant land for setting up silos, CCTV Surveillance, 24X7 DGR empaneled Security Arrangement etc.

About the New Facility

CW Rayanapadu would offer new business opportunities to industries located within 100 km of Rayanapadu, which includes cities like Vijayawada, Guntur and Rajahmundry. Interested Clients can make investment plan as per their requirement and leverage economy of scale for expanding their business. The PFT will also serve as a hub for distribution of commodities, like, **stone chips, sugar/molasses, basmati rice, sponge iron, wastepaper/finished paper roll, cement, fertilizer, containerized cargo, edible oil, etc.** Client will be permitted to create their storage facility, like silo for food grains & cement and liquid cargo (molasses & edible oil) for inward and outward movements. They can set up processing and packaging plants to facilitate logistics.

CWC's objective is to select an entity, which has the organizational capability to successfully develop, finance, equip, market, operate, maintain and independently manage the existing facility partly or fully and to successfully invest in developing PFT. The entity

would independently manage facilities at the newly created facility offering the most attractive commercial terms to CWC. CWC shall enter into Strategic Alliance for Management and Operations Agreement with the successful Bidder. CWC will facilitate for required statutory approvals for construction and operation of facility to be built by SAMO.

CWC is looking forward to align with Industry leaders for creating a world class infrastructure and facility at CW Rayanpadu.

A meeting will be held with the interested parties to clarify the proposal on 25.08.2020 at 15:00 hrs. or thereafter upon specific request of the interested part/parties.

The offers received from bidders will be examined and analyzed on the basis of their proposals and its feasibility with CWC and most lucrative proposal shall be considered for further action.

Interested parties are advised to visit at location, in person or by sending their representative to see the premises, ongoing construction work, available infrastructure and acquaint themselves with local issues and working environment. Preferably, they may like to do site survey in advance.

Interested parties are advised to send their proposal "Expression of Interest" as per following proforma along with necessary documents. The following proforma is indicative only. The parties may submit additional information / proposals as per their business plan.

1. Name of the bidder with address and contact No:
2. Brief details about the existing business
3. Nature of the facility they want to create Rail connected silos or want to utilize available traditional rail infrastructure to handle bagged cargo or want to utilize as container siding as the case may be with full details.
4. Area required in square meter at CW-Rayanpadu.
5. The interested parties may also mention whether they intend to utilize the existing structure and create a fresh infrastructure at the Central Warehouse, Rayanpadu.
6. They may specifically mention if they intend to create entire premises into Brownfield PFT by demolishing more existing structure or they want to convert a part of facility into cold storage/infrastructure.
7. Investment plan at the proposed location. The amount of proposed investment may be mentioned.
8. Revenue sharing model with specific details including % escalation per year (i.e. either fixed fee per annum or revenue sharing percentage out of their income from the facility or some different model.) Period of agreement:
9. Copy of PAN Card.

10. Copy of GST registration.
11. Organization details: In case the bidder is a proprietorship firm/in case of the bidder is a partnership firm/in case of a company (Private or Public).
12. Copy of the audited balance sheet and statement of profit and loss for preceding three financial years. In case, there is no statutory obligation to get the accounts audited, certificate of practicing Chartered Accountant be uploaded.
13. Other Associated details, if any.
14. **The last date of submission of proposals is 07.09.2020 by 17:00hrs.**

The CWC reserves the right to reject all the proposals without offering any reason thereof. The proposals completed in all respect should reach this office on or before 07.09.2020 by 17:00 hrs. The proposals received shall be scrutinized and the final outcome, if any, shall be intimated to the concerned at their notified address/e-mail.

For further details contact:

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Yours faithfully

(Ajay Zadoo)
Regional Manager