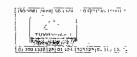


CENTRAL WAREHOUSING CORPORATION (A GOVT. OF INDIA UNDERTAKING)



FAX / SPEED POST

No.CWC-CD/II-Rebate/2015-16

8th May, 2015.

The Regional Manager
Central Warehousing Corporation
Regional Office
AHMEDABAD/BANGALORE/BHUBANESHWAR/BHOPAL/
CHANDIGARH/CHENNAI/DELHI/GUWAHATI/HYDERABAD/JAIPÜR/
KOLKATTA/KOCHI/LUCKNOW/MUMBAI/NAVIMUMBAI/
PANCHKULA/PATNA/RAIPUR.

Sub: Delegation of Powers to offer rebate.

Sir.

At present, the powers of fixation of tariff are with the Managing Director and the rebates can be given by the Regional Managers only with the prior approval of MD. Therefore, Regional Offices are required to seek approval from Corporate Office in each case. The process of approval takes considerable time and in the present business scenario, there is a need to take faster decision on offering rebate to the depositors, if required.

In view of above, the Competent Authority has decided to delegate for powers to RMs with immediate effect:-

(1) RMs are authorized to offer rebate depending on the occupancy of the Centre as under:

Occupancy of the Centre during the last three months	Percentage of rebate to be allowed at the level of RM, on prevailing tariff	Quantum and period of reservation
Upto 50% Occupancy	15%	900 sq.mt. / 1700 MT for a period of one year
Occupancy between 51% to 75%	10%	900 sq.mt. / 1700 MT for a period of one year
Above 75% , occupancy	No rebate	-





CENTRAL WAREHOUSING CORPORATION (A GOVT. OF INDIA UNDERTAKING)



:2:

- (2) The rebate / volume discount as proposed above shall be subject to the following conditions:
 - a. The quantum of reservation shall not be less than the one full godown compartment for a minimum period of one year.
 - b. The reservation once given will not be allowed to be curtailed / cancelled during reservation period. In case the depositor wants to curtail / cancel the reservation during the currency of the agreement, he shall have to pay storage charges at normal tariff for the entire period of actual utilization.
 - c. CWC dues are paid through monthly post-dated cheques on advance basis by allowing seven days' time for payment of bills of each month.
 - d. The storage charges in such cases shall be subject to yearly escalation at 8% per annum effective from 1st April of every year.
 - e. Other terms and conditions of storage as applicable in dedicated warehousing arrangement will apply including payment of service tax and any other tax revied by Central / State Govt.
 - f. The proposal for extending rebate can be examined by the Regional Tariff Committee consisting of RM, Sr. most Accounts Officer and Sr. most Officer in business section of concerned Regional Office.
 - g. Each case of rebate should be reported to Corporate Office along with report of Regional Tariff Committee on monthly basis instead of case to case basis.
 - h. For allowing the above rebates, RM shall ensure that rebate results into improvement in utilization of the Warehouse and income & profit of the centre.



CENTRAL WAREHOUSING CORPORATION (A GOVT. OF INDIA UNDERTAKING)



:3:

- i. The above rebate is not applicable to FCI & State Civil Supplies Corporation.
- j. In case of depositors who give higher volume for a long term and seek rebate more than the above delegation, such matters should be deliberated by Regional Committee and recommendations of the Committee & RM should be forwarded to C.O. for taking a view in the matter with the necessary inputs about space available, space required, justification, revenue generation etc.

A detailed report along with impact of the business out of offer of rebate extended to various parties may also be submitted to Corporate Office on six monthly basis for review of the decision, in this regard. This half yearly report for the period ending Sept. / Mar. should be submitted by 15th of following month without fail.

Yours faithfully,

DY. GENL. MANAGER (COM.)

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CENTRAL WAREHOUSING CORPORATION (A GOVT. OF INDIA UNDERTAKING)



FAX / SPEED POS

No.CWC-CD/II-Rebate/2015-16

22nd July, 2015

The Regional Manager Central Warehousing Corporation Regional Office AHMEDABAD/BANGALORE/BHUBANESHWAR/BHOPAL/ CHANDIGARH/CHENNAI/DELHI/GUWAHATI/HYDERABAD/JAIPUR/ KOLKATTA/KOCHI/LUCKNOW/MUMBAI/NAVIMUMBAI/ PANCHKULA/PATNA/RAIPUR.

Sub: Delegation of Powers to offer rebate.

Sir.

Attention of all Regional Managers is invited to this office letter of even number dated 8.5.2015 on the captioned subject.

In this regard, it is to intimate that as per Clause 2(a) of above cited letter, the quantum of reservation shall not be less than one full godown compartment for a minimum period of one year for considering to grant the rebate / volume discount, whereas the quantum and reservation period under Clause-1, Col.3, is mentioned as 900 sqmt. / 1700 MT for a period of one year. In order to avoid any mis-interpretation on above account, with the approval of the competent authority, it is clarified that quantum of reservation shall not be less than one tull compartment irrespective of area / capacity of the compartment for a minimum period of one year.

Other terms & conditions of Circular dated 8,5,2015 will remain un-changed

This is for favour of information and further action at your end.

Yours faithful

Dy. General Manager (Com.)

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C.O. 4/1, Siri Institutional Area, August Kranti Marg, New Delhi-110016. Fax No.26967712, Tel.Off:26967712 (D), 26566107 Extn.109 Telefax:91-11-26967712; e.mail:gmcomm.cwhc@ nic.in



CENTRAL WAREHOUSING CORPORATION

(A GOVT. OF INDIA UNDERTAKING)





NO: CWC-CD/II-REBATE/ 2015-16 / 🚱



Dt:10.11.2015

The Regional Manager
Central Warehousing Corporation
Regional Office
AHMEDABAD,BANGALORE,BHOPAL,BHUBANESHWAR,CHANDIGARH,
CHENNAI,DELHI,GUWAHATI,HYDERABAD,JAIPUR,KOCHI,KOLKATA,
LUCKNOW,MUMBAI,PATNA,PANCHKULA,RAIPUR.

Sub:- Delegation of Powers to offer rebate.....reg.

Sir.

Please refer to this office letter No.CWC-CD/II-Rebate/2015-16/744 B dt. 08.05.2015 and also even number dated 27.07.2015 on the captioned subject.

In this regard it is to inform that in the recently concluded business review meetings, some of RMs have indicated that the condition of minimum one year period of reservation and a minimum quantity of one compartment are impediments in attracting/fetching business from aspiring users of warehousing facility who do not have either requirement of storage space for full compartment or period of one year.

The issue as raised by RMs has been examined and with the approval of the Competent Authority, following relaxation in the terms of said guidelines have been extended for consideration of RMs, while offering the rebate as per letter dt. 08.05.2015

- 1.Period of minimum one year of reservation is relaxed to three months and minimum quantity of reservation is relaxed from one compartment to 100 MT or 100 sq.mtr.(gross area).
- 2. The rebate is not based on commodity specific and shall be applicable on prevalent tariff irrespective of commodity. However, over all rebate shall not exceed the limit prescribed under the circular under clause(1) which includes existing rebate, if permissible under any other instruction viz. admissible to Coop. sector or commodity specific if any.

CENTRAL WAREHOUSING CORPORATION

(A GOVT. OF INDIA UNDERTAKING)





- 3. In case occupancy of the centre following extension of rebate, to any depositor/user towards utilization on reservation basis under this exceeds the level of occupancy at which relevant rate of rebate allowed, rebate shall continue till the reservation is dispensed with/expired. Any subsequent rebate on fresh arrangement with the party shall only be considered de novo as per prevalent condition of utilization level of the centre.
- 4. Rest of the provisions of circular dated 8/5/2015 will remain unaltered. *
- 5. While granting discount/rebate within the DOPs of RMs, the PEG capacity will be reduced both from the capacity and the utilization for the purpose of determining occupancy.

The above arrangement is on trial basis for a period of six months only in order to augment the business/revenue. As such, RMs may ensure to evaluate the position on the impact of it on increasing the occupancy of the concerned warehouse and revenue also.

Yours faithfully,

DY.GENERAL MANAGER(C)

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CENTRAL WAREHOUSING CORPORATION (A GOVT. OF INDIA UNDERTAKING)



FAX / SPEED POST

No.CWC-CD/II-Rebate//2016-17

24th May, 2016

To

The Regional Manager

Central Warehousing Corporation

Regional Office

AHMEDABAD/BANGALORE/BHUBANESHWAR/BHOPAL/CHANDIGARH/
CHENNAI/DELHI/GUWAHATI/HYDERABAD/JAIPUR/KOLKATTA/KOCHI/
LUCKNOW/MUMBAI/NAVI MUMBAI/PANCHKULA/PATNA/RAIPUR.

Sub: Delegation of Powers.

Sir,

Please refer to this office letter of even number dated 8.5.2015, 27.7.2015 and 10.11.2015 on the captioned subject.

With the approval of Competent Authority, effectiveness of the policy of powers of rebate as per instructions circulated vide above references is extended for another period of six months beyond 9.5.2016.

While the power delegated under cited references may accordingly be exercised by Regional Manager in order to augment the utilization of the low occupancy centre, it is also requested you to submit the status report on the utilization improvement on getting the additional business on passing the rebate, as per instant delegation, during the last six months, so as to enable this office to take a view on the efficacy of the instructions issued by CO, in this regard.

This is for favour of perusal, information and necessary action.

Yours faithfully

Dy. General Manager (Com.)

Copy to:

- 1. DGM (Fin.)/DGM (IA), CWC, CO, NEW DELHI.
- 2. Master file.
- 3. Tariff file.



CENTRAL WAREHOUSING CORPORATION

(A GOVT. OF INDIA UNDERTAKING)





NO: CWC-CD/II-REBATE/ 2016-17///

Dated:27.01.2017

The Regional Manager Central Warehousing Corporation Regional Office

AHMEDABAD, BANGALORE, BHOPAL, BHUBANESHWAR, CHANDIGARH, CHENNAI, DELHI, GUWAHATI, HYDERABAD, JAIPUR, KOCHI, KOLKATA, LUCKNOW, MUMBAI, NAVI MUMBAI, PATNA, PANCHKULA, RAIPUR.

Sub:- Delegation of Powers to offer rebate.....reg.

Sir,

Please refer to this office of even numbers letters dated 08.05.2015, 27.07.2015, 10.11.2015 and dated 24.05.2016 on the captioned subject.

In this connection it is informed that, the Competent Authority, has approved the extension of effectiveness of the policy of powers of rebate as per instruction circulated vide above references for another period of one year upto 09.11.2017.

In view of the above, it is also requested that all out efforts may be made to improve the utilization of the capacity available in the Region at RO/Warehouses level by making vide contact with aspiring clients.

Yours faithfully,

(AMIT GOEL)
ASSTT.GENL MANAGER(C)

Copy to:-1.Master File

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C.O: 4/1, Siri Institutional Area, August Kranti Marg, New Delhi-110016. Tel. Off: 26967712 (D), 26566107 Extn.109 Telefax: 91-11-26967712; e.mail: gmcomm.cwhc@ nic.in

Josued 27.1.1)