

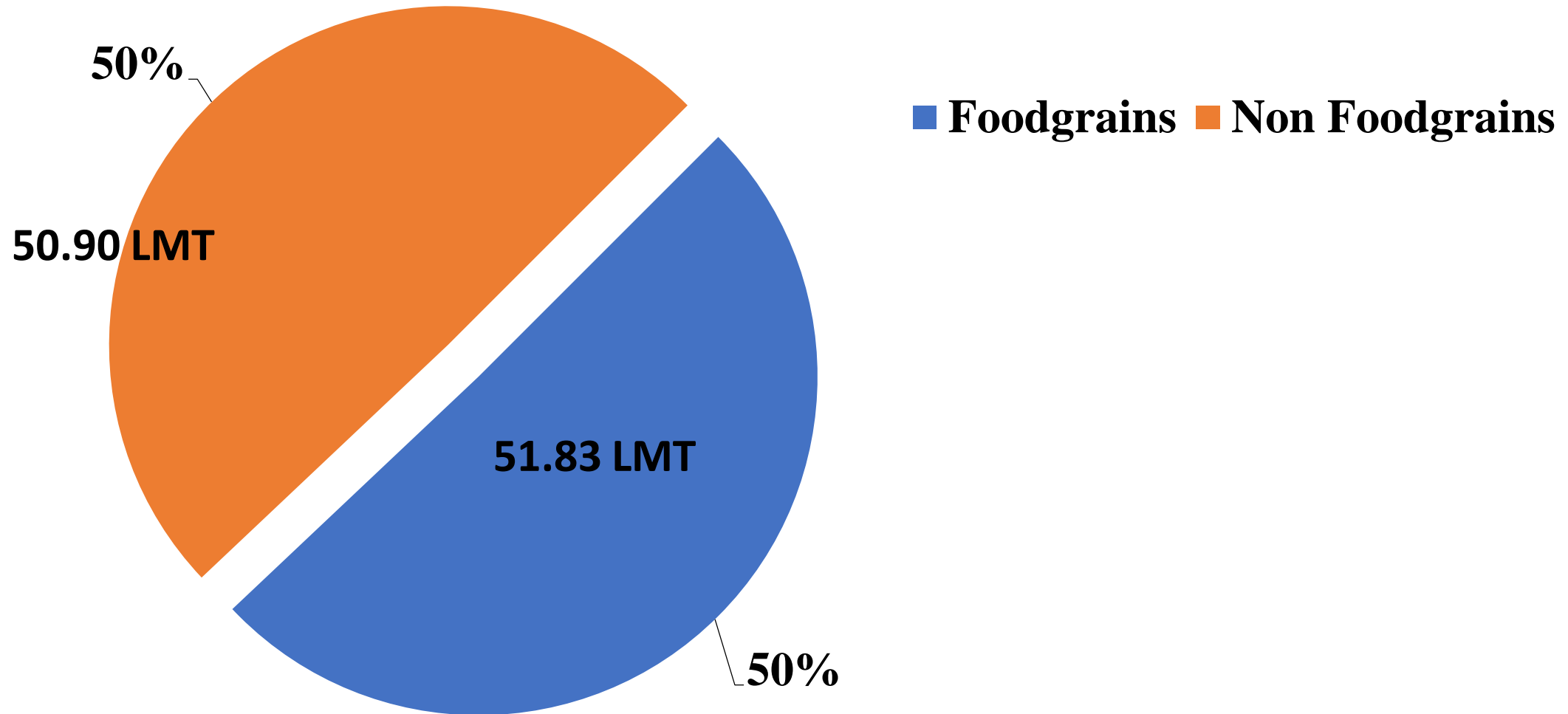
Annual General Meeting

(FY: 2021-22)

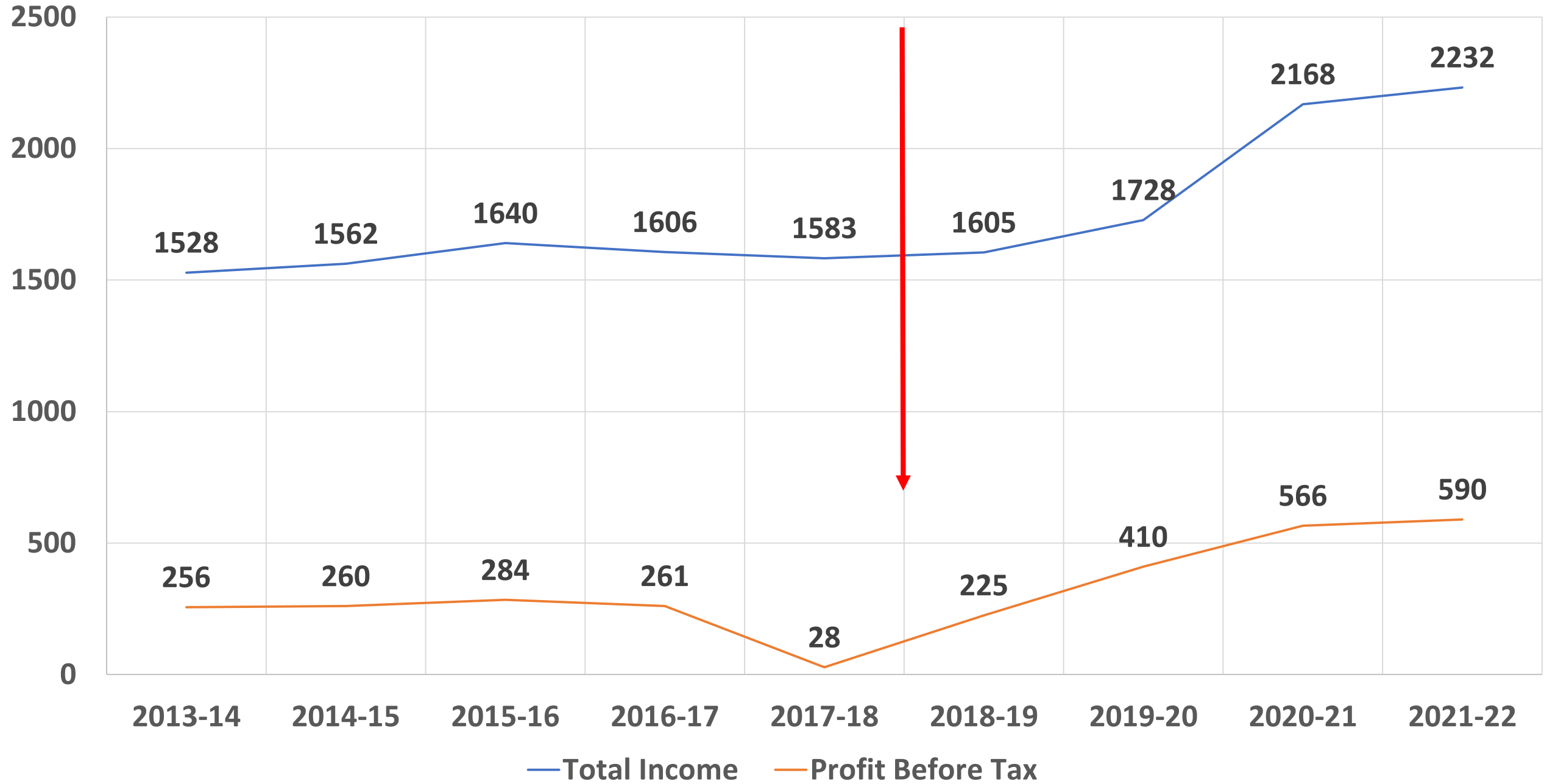
(Date: 24.09.2022)

Foodgrain storage reduced from 70% to 50% during last four years

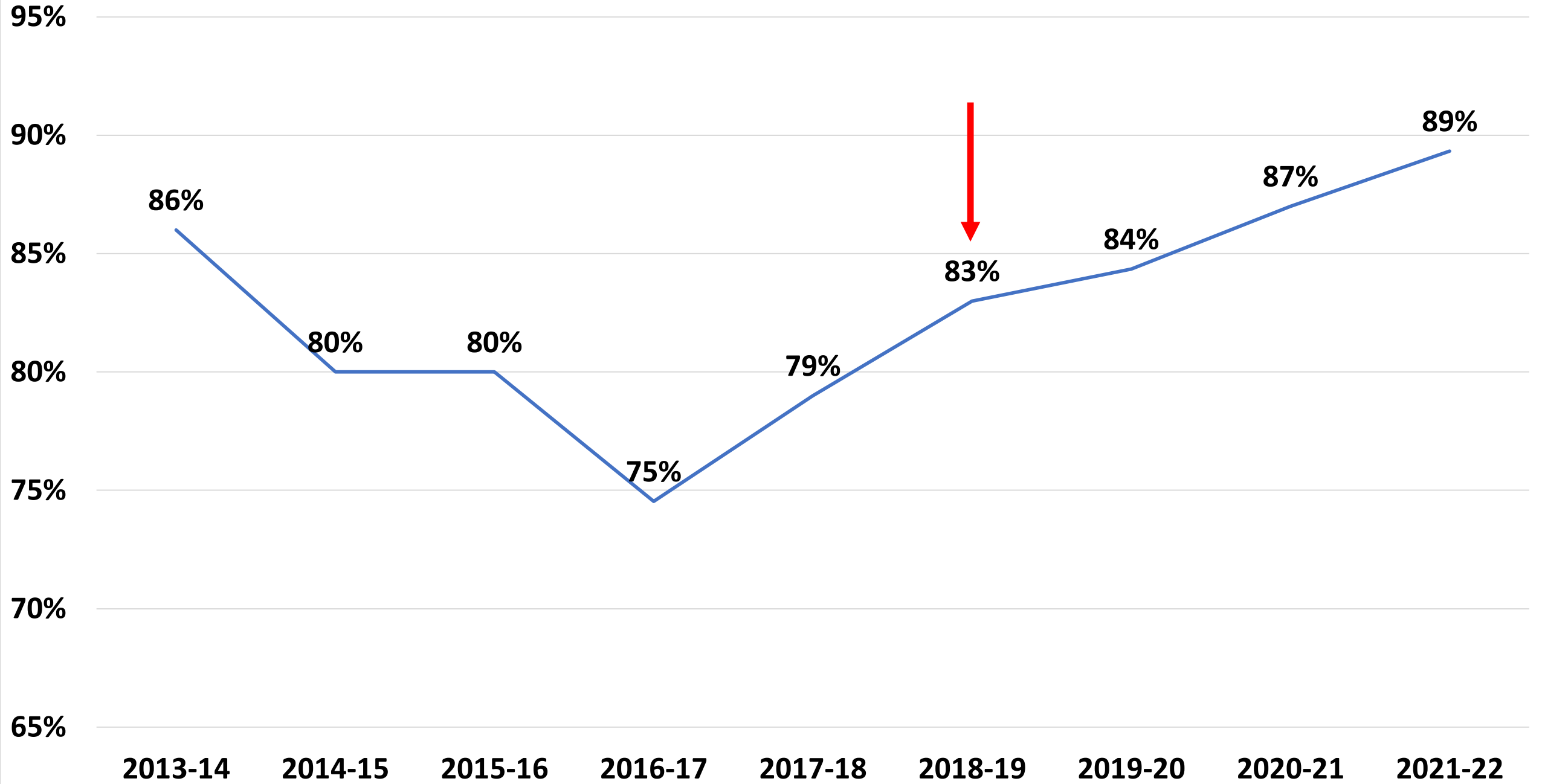
Food Grains and Non Foodgrains Storage FY 2021-22



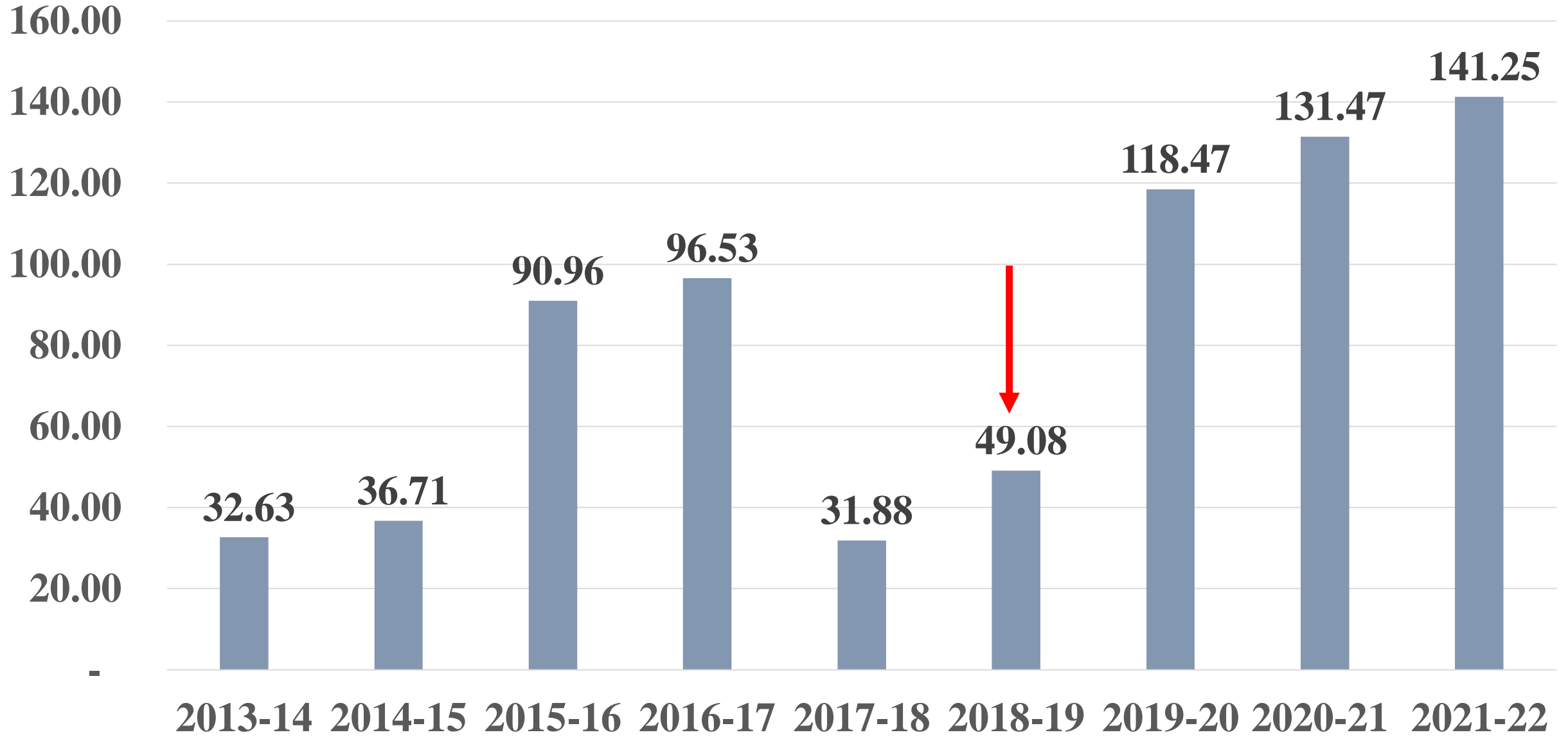
Financial Performance of CWC, Rs. in crores



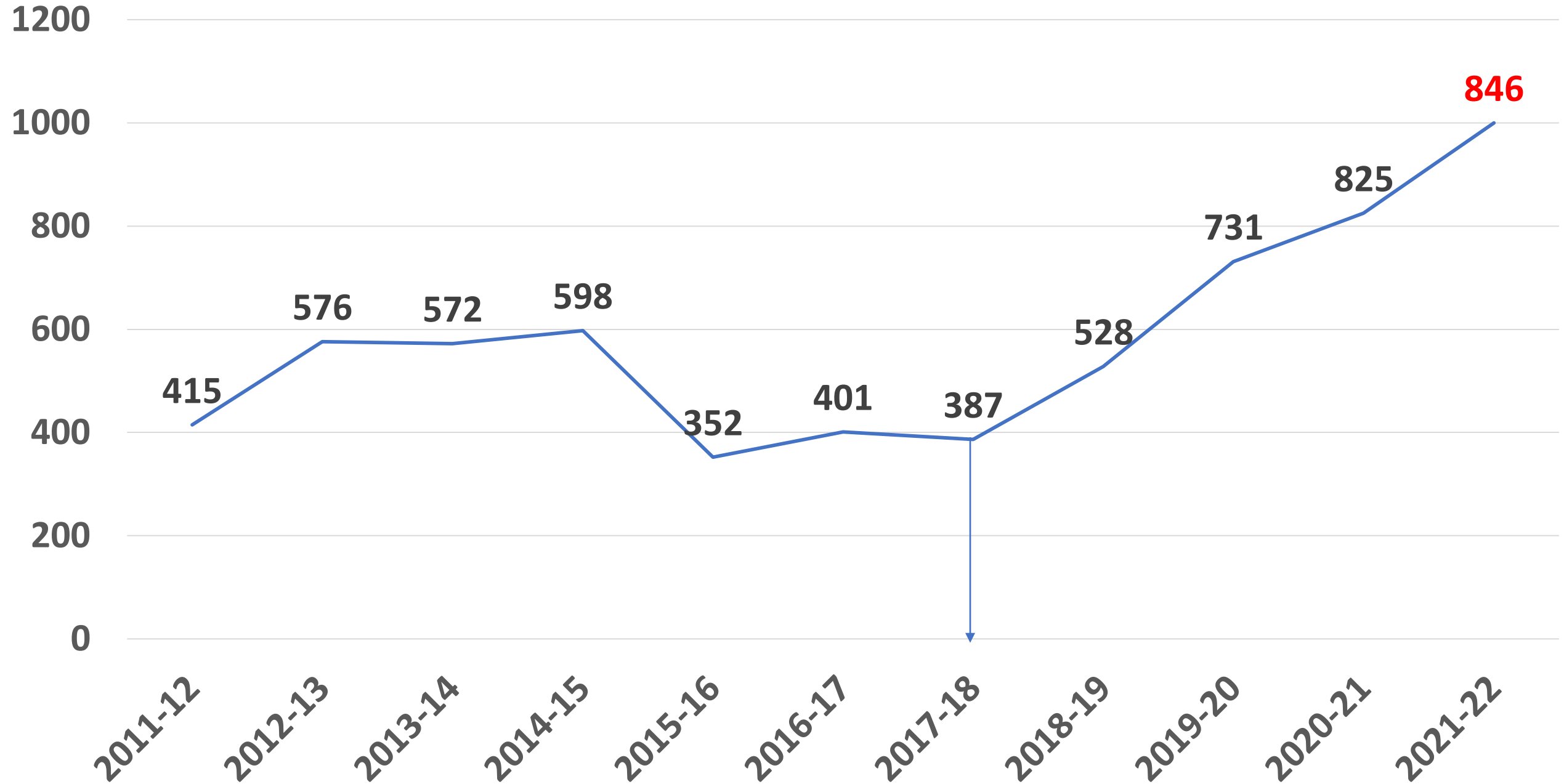
% Capacity Utilization



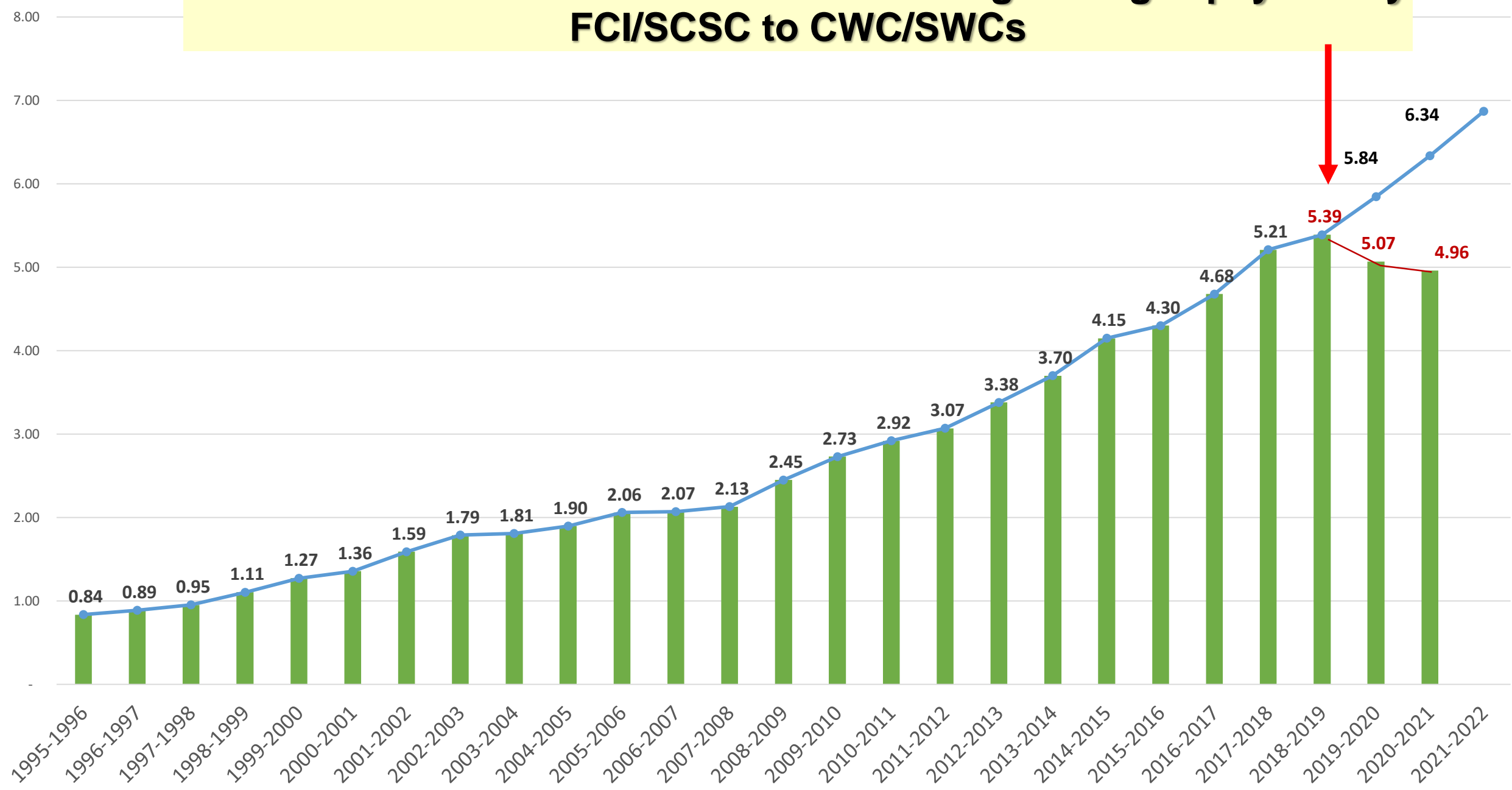
Dividend Payout (Rs. in Crore)



Deposits in Bank, Rs. In crore



CWC has reversed the trend of rise in storage charges payable by FCI/SCSC to CWC/SWCs





PMGKAY

“ 45 LMT food-grains managed under scheme PMGKAY ”

WDRA

“ All 345 food-grains warehouses of CWC are WDRA registered ”

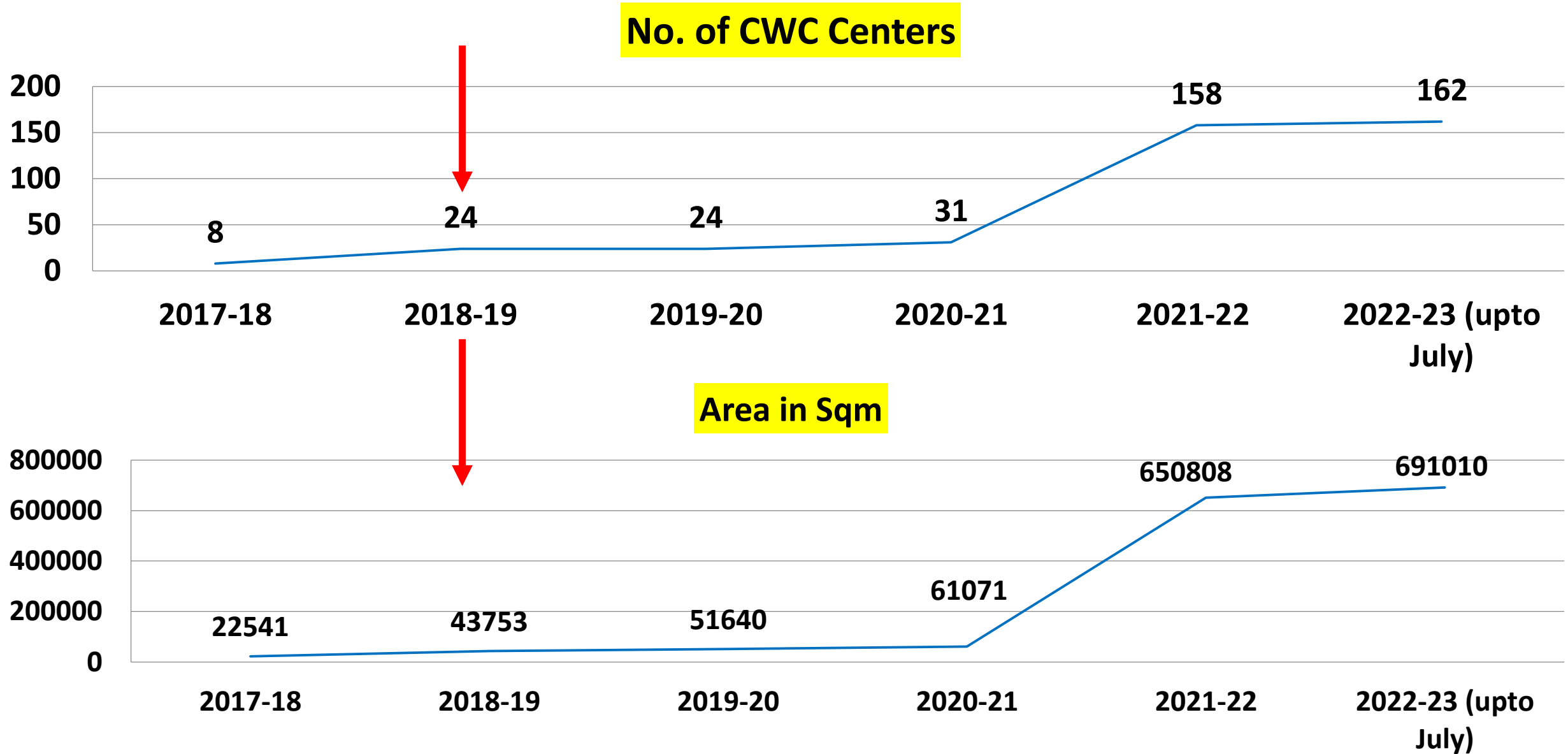


Cold Chain Units

- **63 cold chain units** at 50 locations of CWC installed by E-commerce companies.
- **13000 MT (74230 Sqft) Multi-commodity Cold Storage** at 5 locations (Nashik, Surajpur, RP Bagh, Indore and Vashi) with CAPEX.
- **1250MT (3426 Sqft) capacity** at Baroda on BOT basis. ”



EXPANSION OF E-COMMERCE BUSINESS IN CWC



74 lakh sqft area provided to e-commerce companies at 162 central warehouses





Central Warehouse, Lucknow
**Asset Monetization by the
investment of Private Party & CWC**



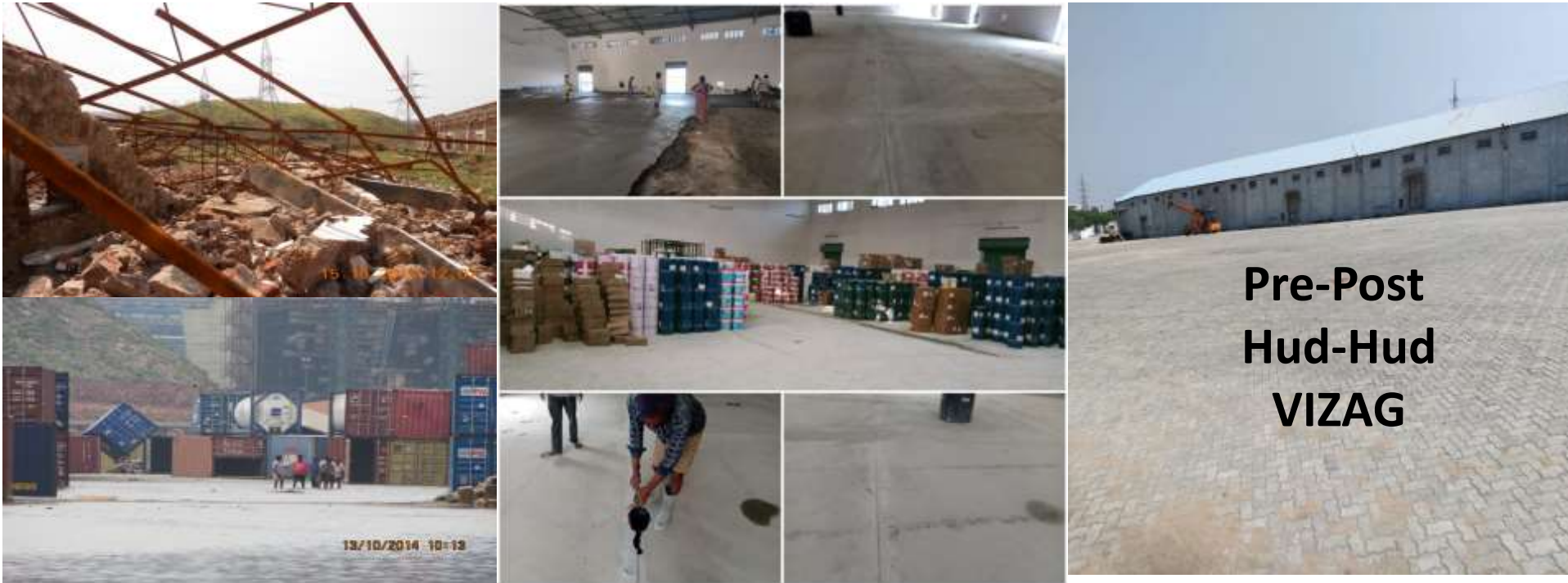
Upgradation of Road of Central warehouses



Upgradation of Floor at Central Warehouse, Vashi, Mumbai



Unstorage-worthy godowns & open area converted into storage-worthy



Asset Monetization of Open area at little cost: 15 LMT



Asset Mezzanine floor- completed 8638 sqm out of 26407 sqm



Asset Monetization of vertical space

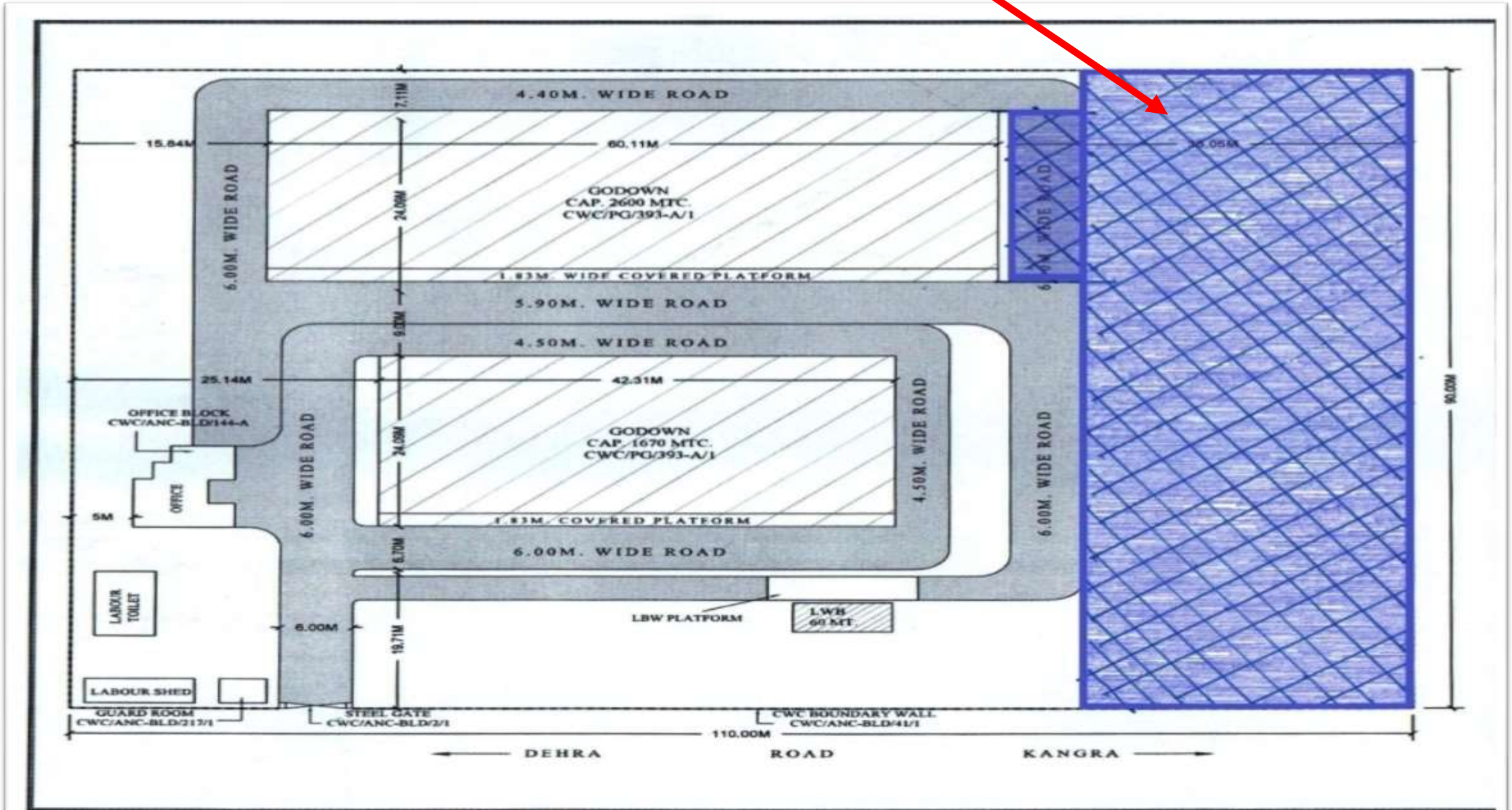
Multi storey Warehouse by dismantling existing godowns



- **Unused watchman quarters dismantled**
- **205** Chowkidar huts demolished and at **five** centers demolition works to be taken up, Hyderabad Region.
- Released land parcels have been planned for covered storage (godown construction) and open storage.
- **Asset Monetization by CWC**



CW, Dehra (HP): Godown in the vacant land of centers, 102 locations



CWC is promoting Cold Chain Units

- **63 cold chain units at 50 locations of CWC installed by E-commerce companies.**
- **13000 MT (74230 sqft) Multi-commodity Cold Storage at 5 locations (Nashik, Surajpur, RP Bagh, Indore and Vashi) with CAPEX.**
- **1250MT (3426 sqft) capacity at Baroda on BOT basis.**



Grade-A, Industrial/ e-Commerce warehouse

- Ready to use facility at Bangalore Airport- 3.5 lakh sqft
- Upcoming facility at Greater Noida – 3 lakh sqft



View of fully operational cement silo plant, KALAMBOLI

Planned site for
container, fertilizer & e-commerce warehouse

100% mechanised cement silo plant
No manpower & NGT compliant

Canteen & Admin
building

Track

700 M * 35 M

Cement silo

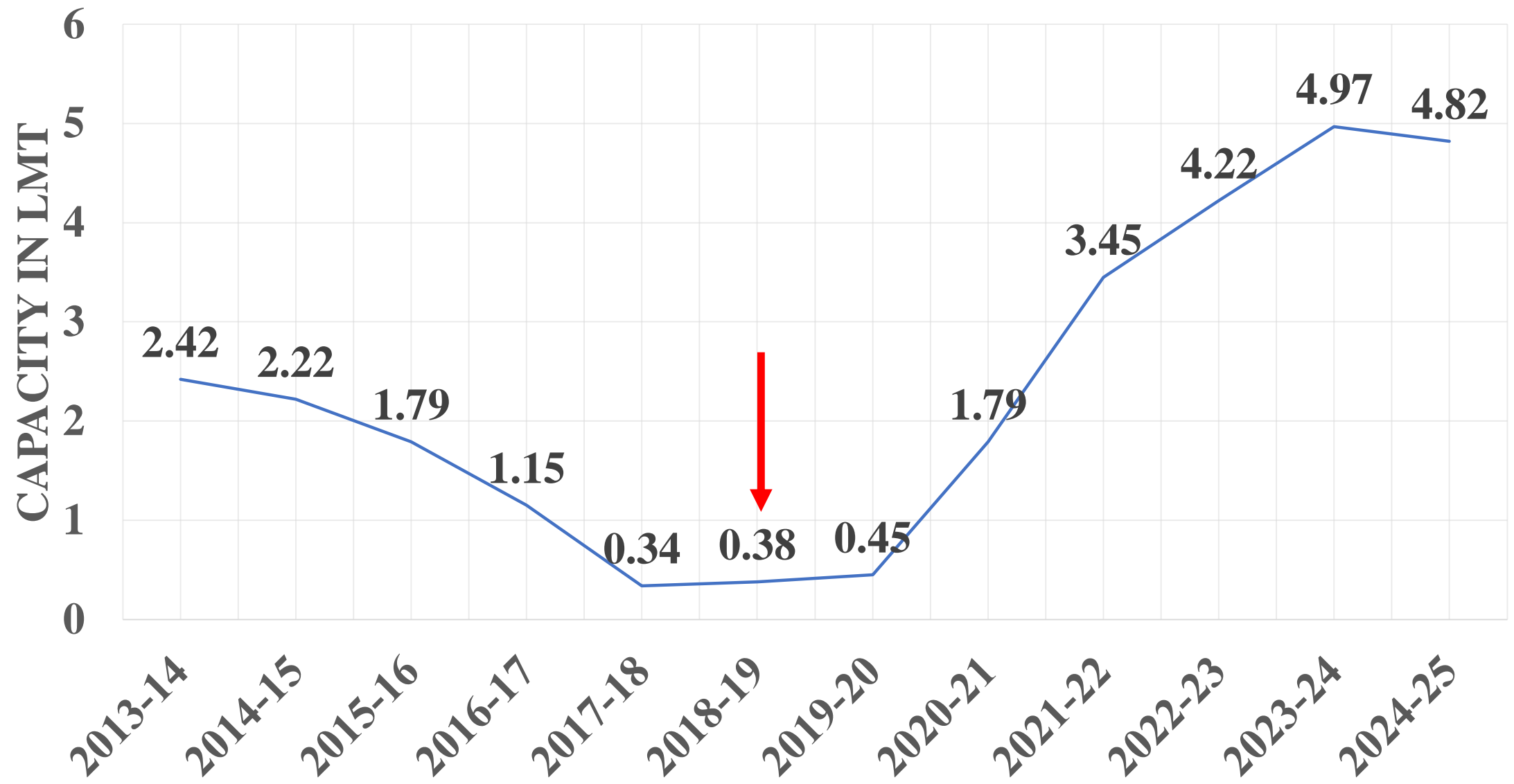
BCCW wagon

Bulker

Commissioned, Private Freight Terminals, Bamanheri, near Muzaffarnagar



- CWC has created 14 Lakh MT storage capacity since 2013-14 to 2021-22 at 135 Central Warehouses
- And 14 Lakh MT capacity will be created during 2022-25, at a CAPEX of Rs.700 crore



Addition of Land acquired / allotted

A. New Land Purchased by CWC.						
Year	New Land Purchased		Total Area (Acre)	Total Scope of Addn Capacity (MT)	Investment (Rs. in Cr)	
	City, (Distt.)	State			Land	Warehousing
FY18-19	Devanhalli, (Bangalore)	Karnataka	14	126K	39.64	106
FY 20-21	Martala, (Nanded)	Maharashtra	29.48	90K	3.56	84
FY 21-22	Ambalathara, (Kasargod)	Kerala	3.02	13K	0.04	13
	Sabroom, (South Tripura)	Tripura	7	25K	0.32	20
	Silchar, (Cachar)	Assam	3.75	15 K	0.05	20
	Gauripur , (Dhubri)	Assam	8.26	15 K	0.77	20
	Mahabub Nagar , (Wanaparthy)	Telangana	10	20 K	-	14
Total	Seven Locations in seven Districts	Six States	75.51	304 K	44.38	277

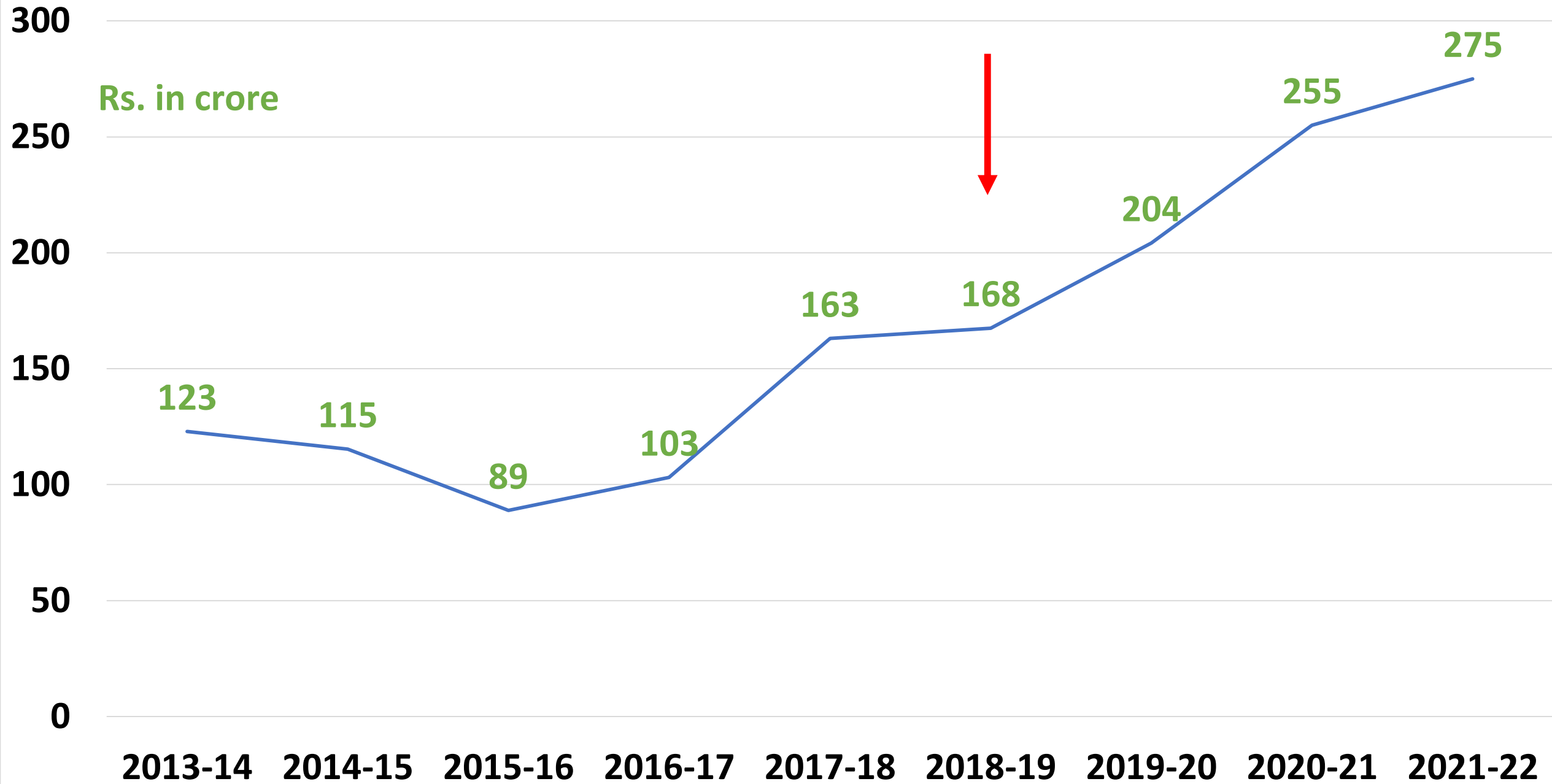
Addition of Land acquired/ allotted

B. New Land Allotted to CWC.

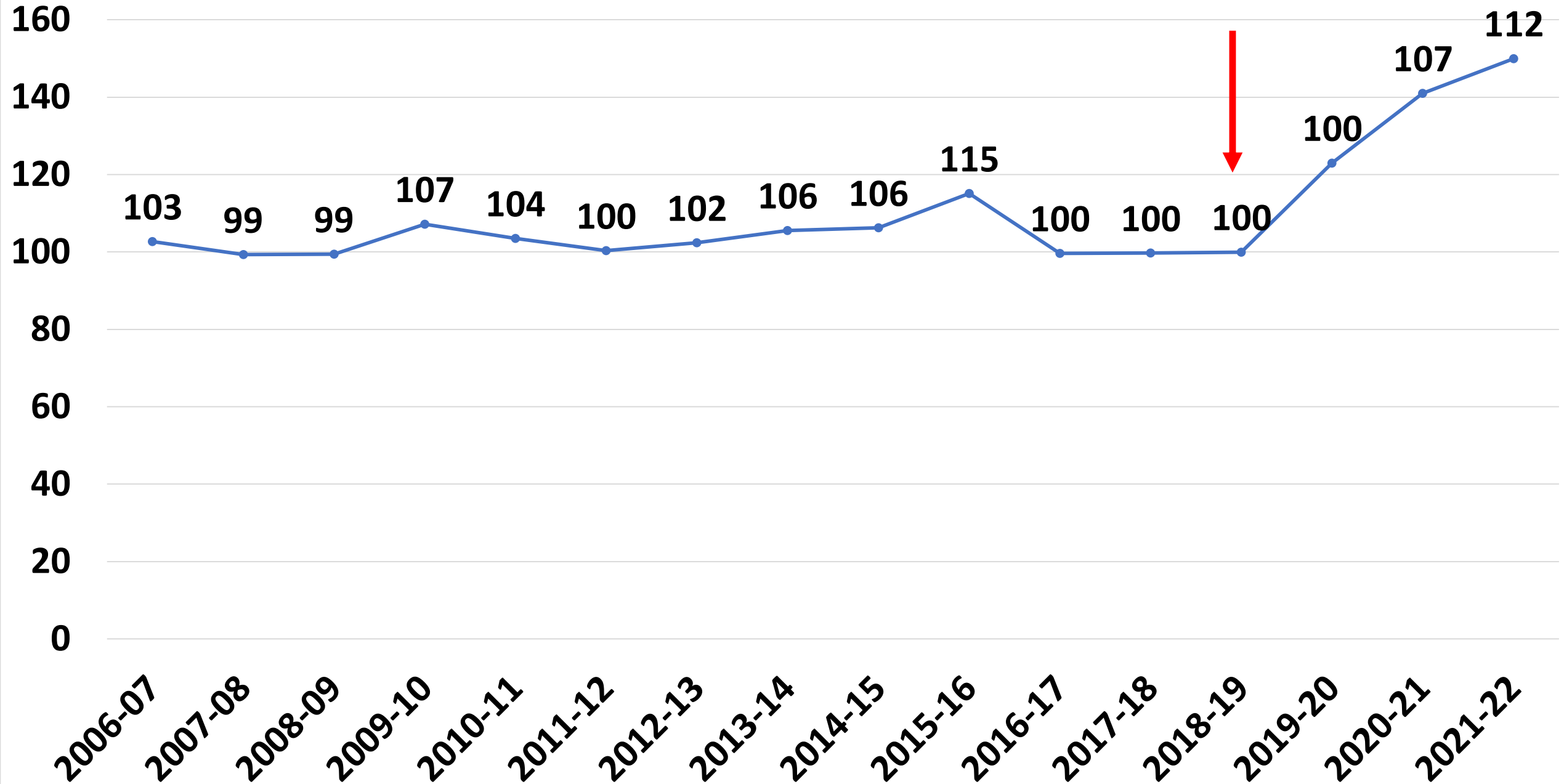
Year	New Land Allotted		Total Area (Acre)	Total Scope of Additional Capacity (MT)	Investment (Rs. in Cr)	
	City, (Distt.)	State			Land	Warehousing
FY 21-22	Drass, (Kargil)	Ladakh UT	3.71	4 K	-	6
	Zanskar, (Kargil)	Ladakh UT	6.27	4 K	-	7
	Namsai (Namsai)	Arunachal Pradesh	1.6	2 K	-	5
	Zunheboto, (Zunheboto)	Nagaland	2.99	6 K	-	12
Total	4 Locations in 3 districts	3 States / UTs	14.57	16 K	-	30

Capital Expenditure by CWC for new godown & major works

Rs. in crore



Operational Capacity (past & projected) LMT



• CWC is the largest storehouse of FP Cotton bales: 95 lakh bales 2020-21



• Export of FP Cotton bales via train to Bangladesh: First train

CWC signed MoU with CCI which has resulted into income of Rs.190 crore during 2020-21

- This year market price has gone up Rs.7500-8000 per quintal >> higher than MSP Rs.6025 per quintal.
- There will be hardly any income this year



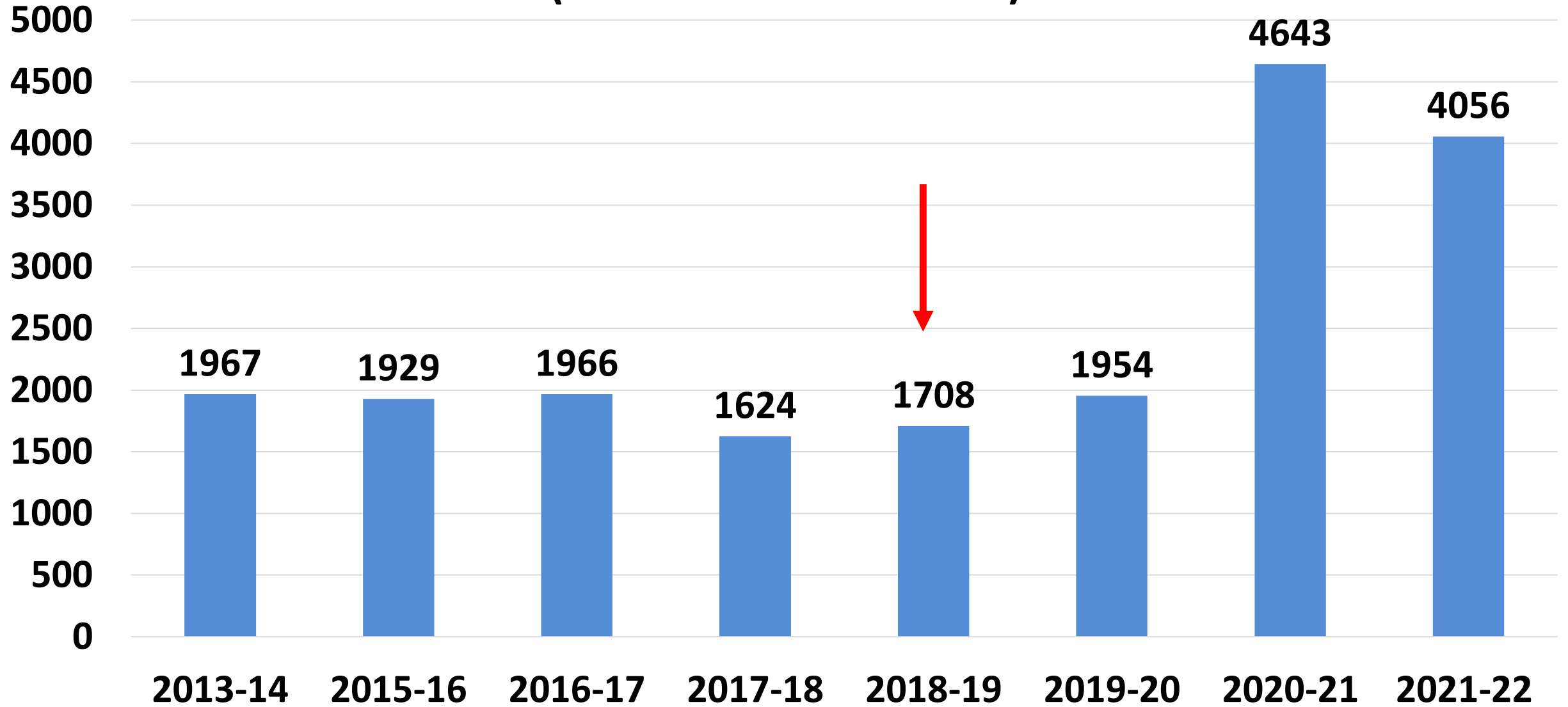
Pest Control Services (PCS)

- **Disinfected more than 15000 aircrafts including about 5000 international flights under "Vande Bharat Mission".**
 - **More than 300 million sqft space and around 300 offices sanitized**
 - **As Covid Warrior of the Country, provided disinfection and PCS services at locations like hospitals, banks, airport, railway stations**

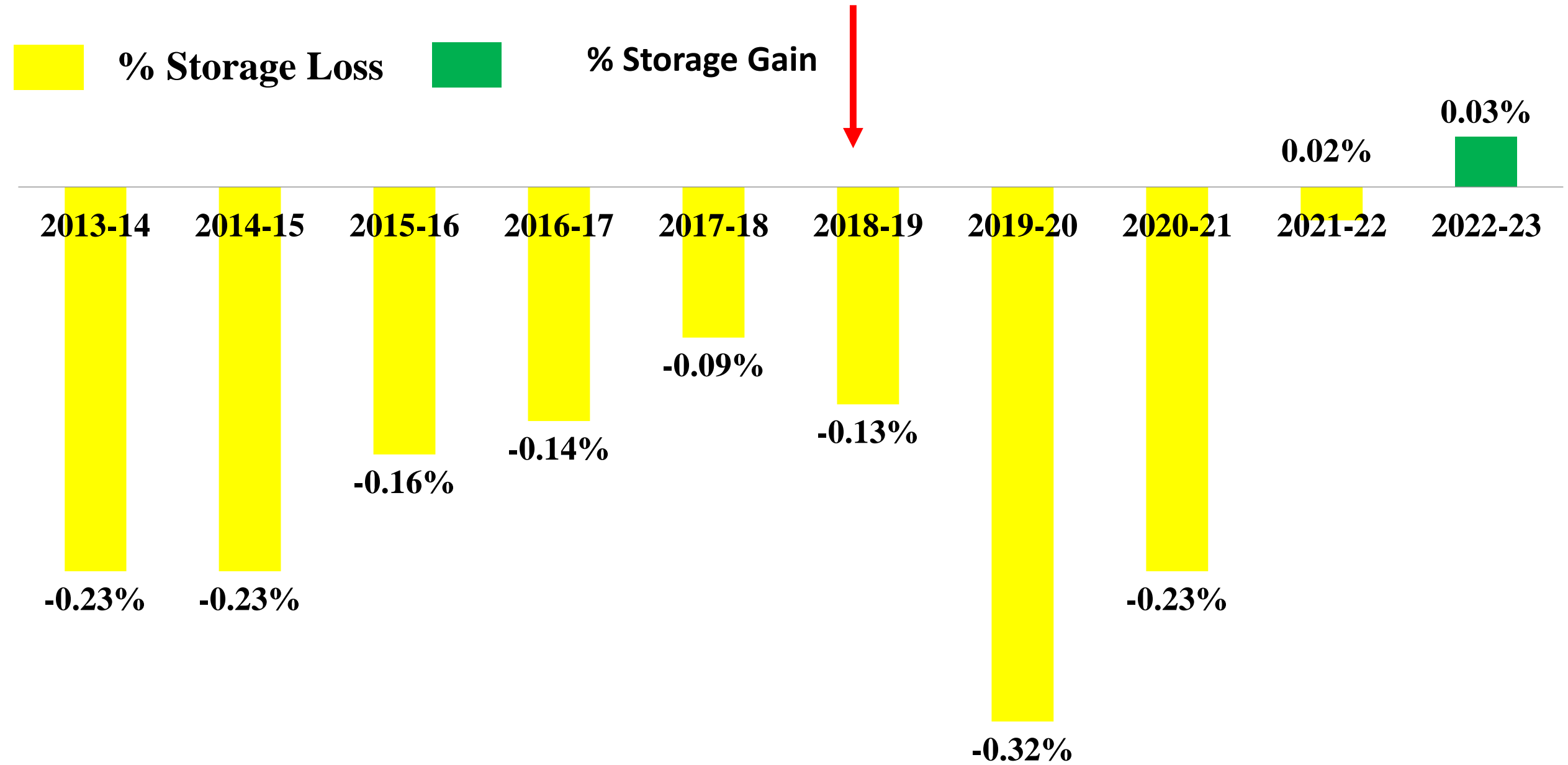


Pest Control Services Income

(Achievement in Lakhs)



CWC has reduced storage losses



ICD/CFS: EXIM services

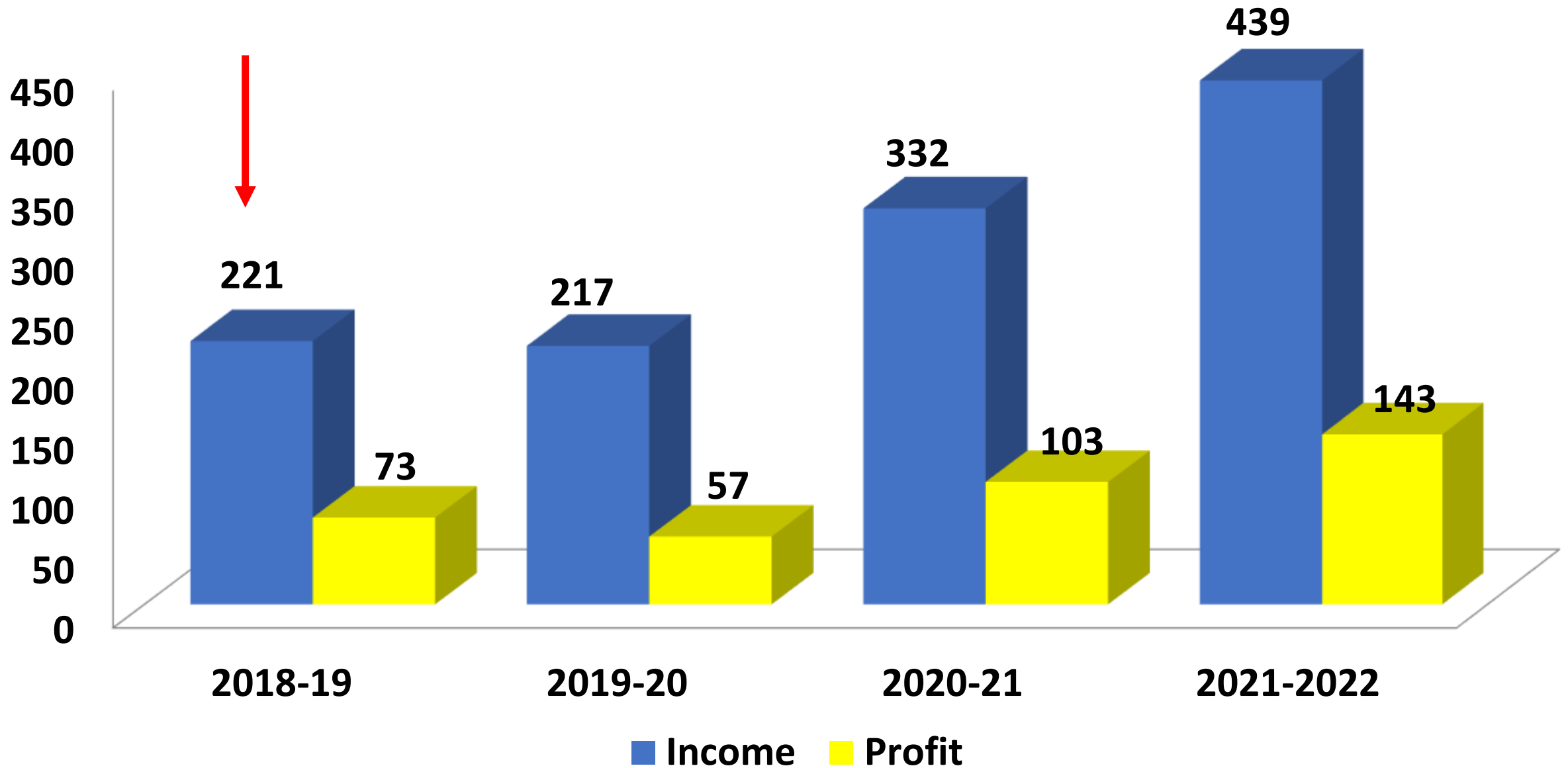
- 8.77 Lakh TEUs handled in FY 2021-22

ICDs



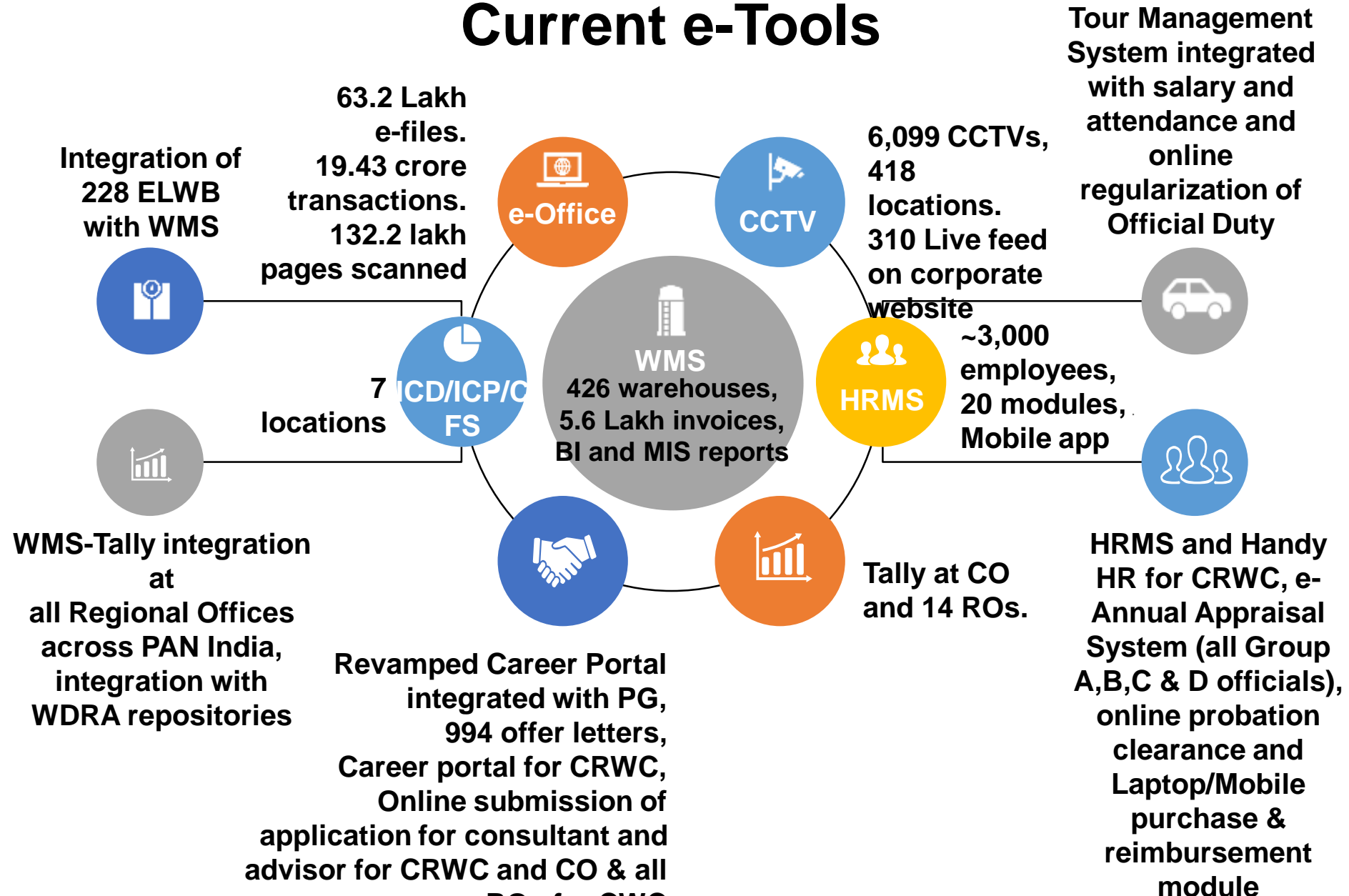
CFSs

Financials from CFS/ICD/DPE (Rs. in crore)

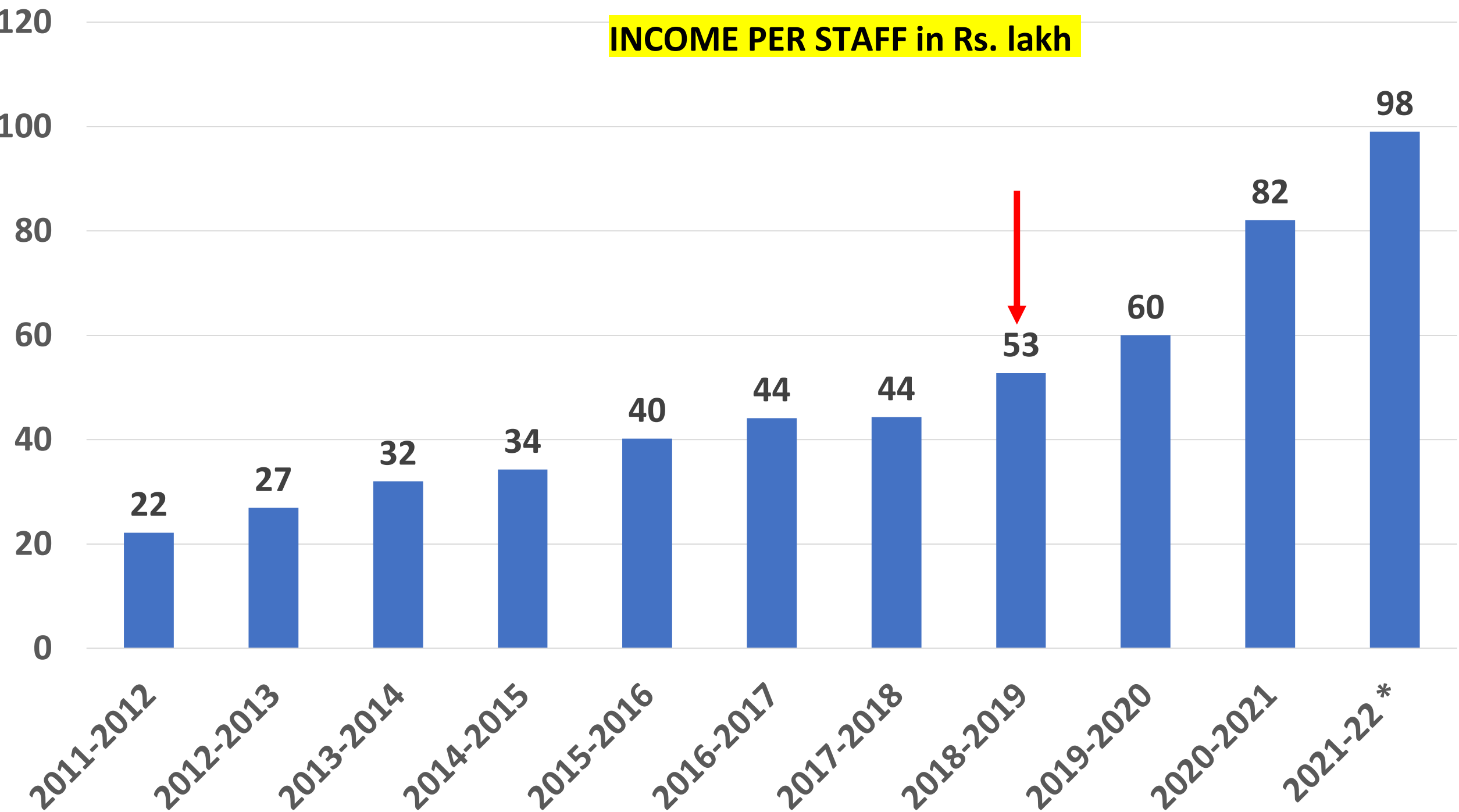


100% Digital Transformation of CWC (a journey since 2015)

Current e-Tools



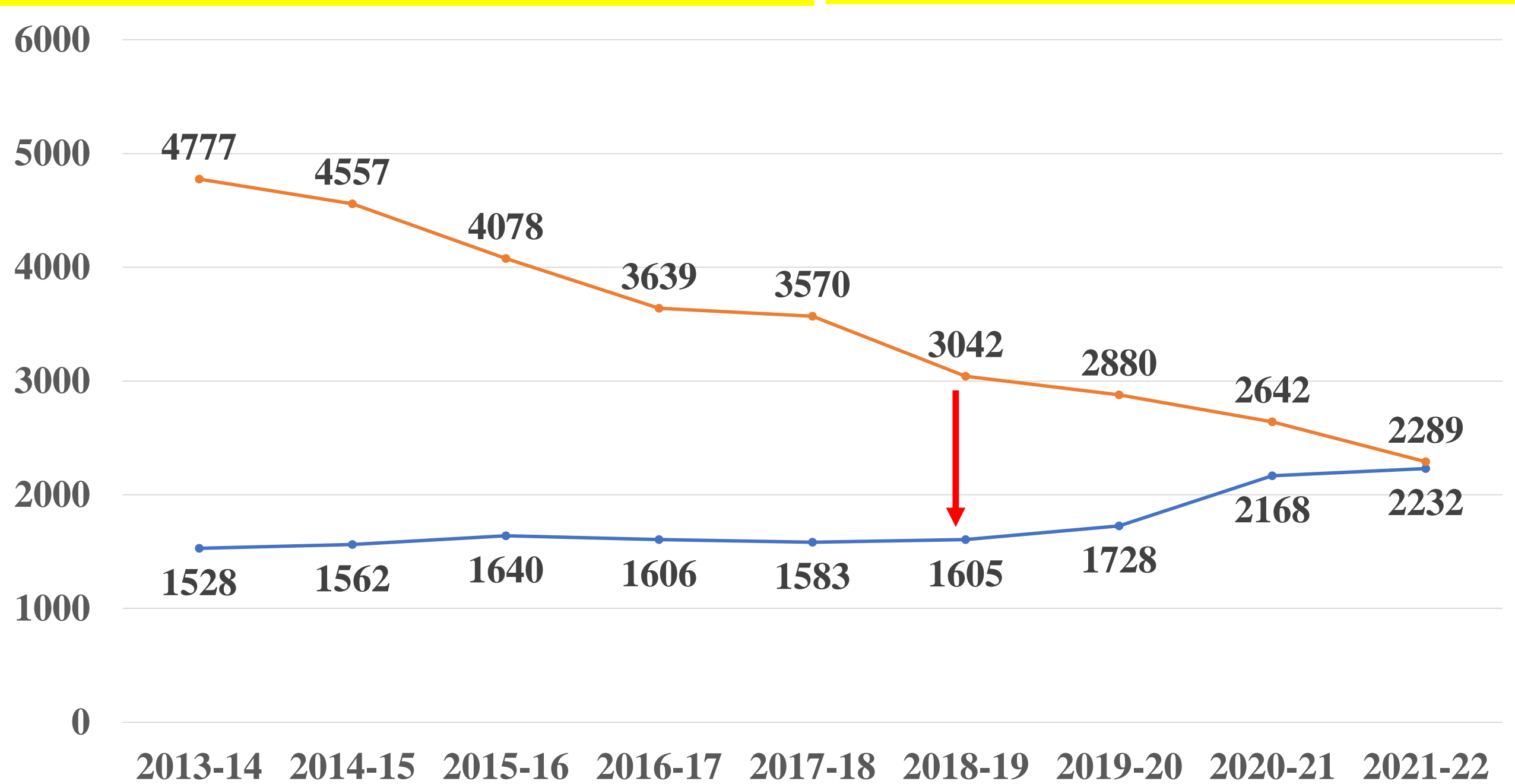
INCOME PER STAFF in Rs. lakh



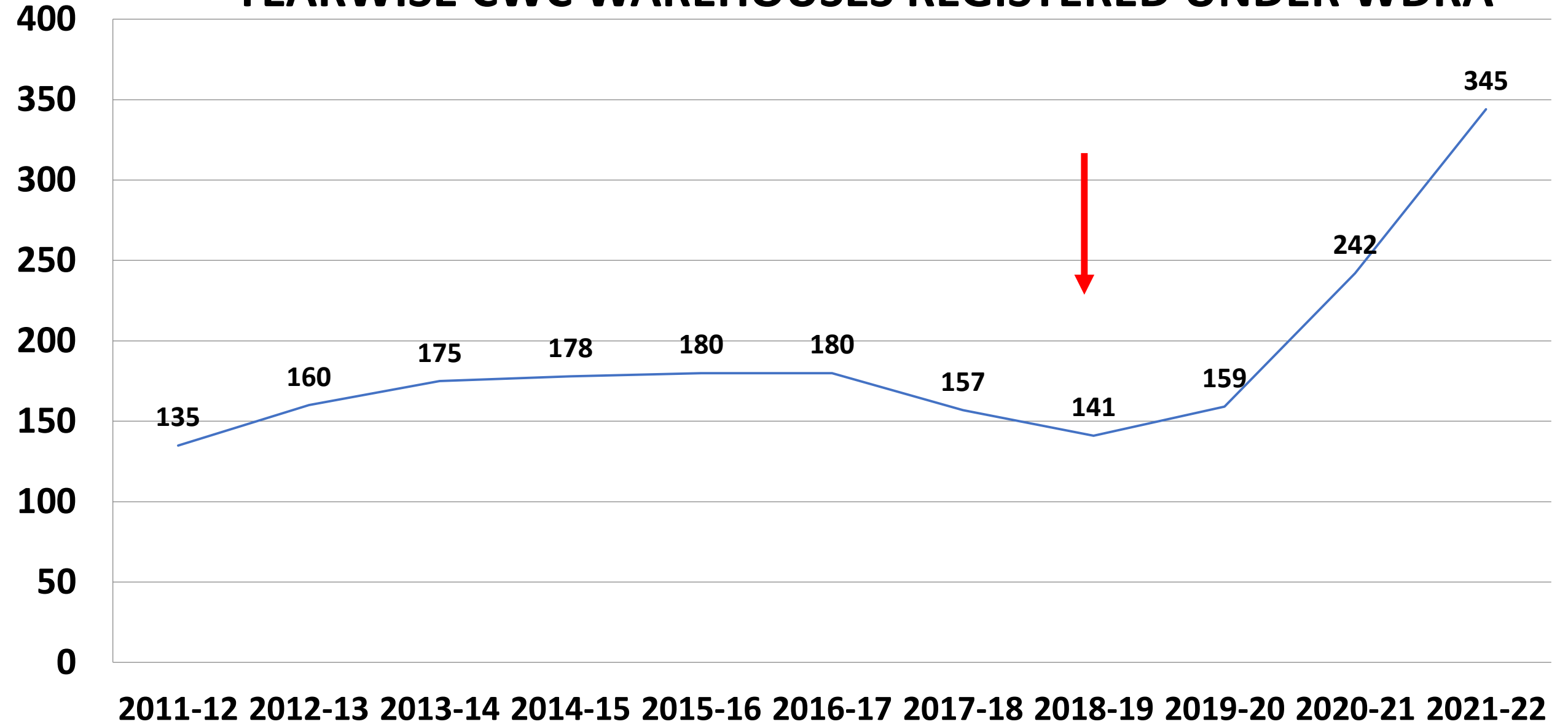
Total income in Rs. crores v/s nos. of staff

—●— Total Income

—●— Nos. of staff



YEARWISE CWC WAREHOUSES REGISTERED UNDER WDRA

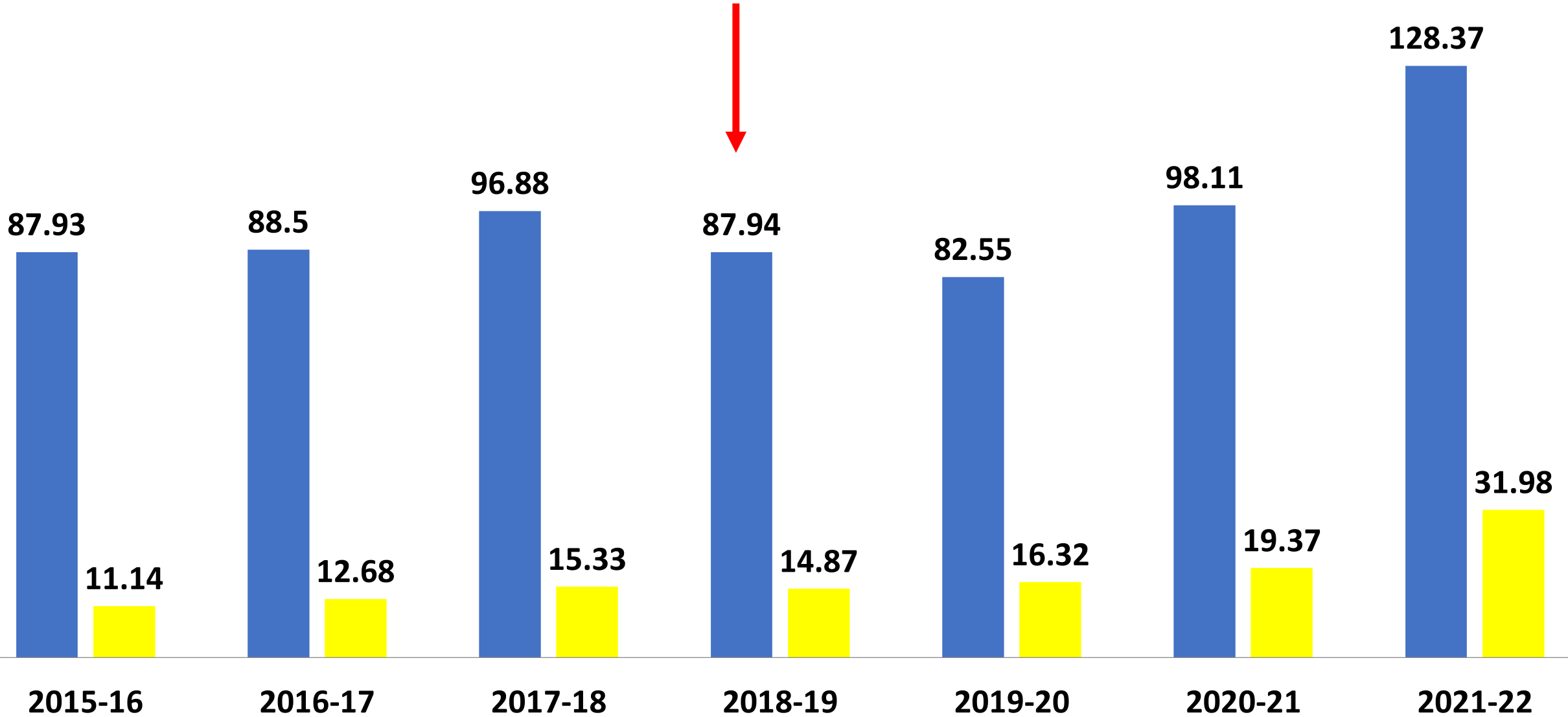


Railside Warehouse Complex being constructed by CRWC



Financial Performance of CRWC (Rs. In Crore)

■ Total income ■ PAT



Important initiatives being taken by your Corporation

- **Conversion of Corporation (CWC) into a Company**
- **Merger of CRWC with CWC**
- **Grant of Navratna status to CWC.**
- **Centralization of Personnel & Finance function at Corporate Office**
- **Allotment of vacant land for the purpose of creation of warehousing capacity**
- **Restructuring of pay scale structure as per DPE & implementation of National Productivity Council Report**
- **Hiring of warehouses on Asset Light Model by WEE@CWC, like e-commerce platform**
- **Shifting of Foodgrains warehouses out of cities by constructing foodgrain godown at outskirts**
- **Provision of total logistics at WDRA registered warehouse:**
 - **procurement, market yard functions, Value Added Services, Pledge Financing**
- **Construction of warehousing complex along Railways & NHAI network**
- **Mechanization of warehousing operations**
- **Upgradation of central warehouses for conversion in Five Star facility**
- **Fire-fighting arrangement in the central warehouses**
- **Provision of CCTV (inside & outside), with live feed in public domain**
- **Asset Monetization of vacant land & airspace, as per Floor Area Ratio (FAR) & Ground Coverage Ratio (GCR)**

Thank You: CWC's valued & reputed Customers / Depositors

