



# केन्द्रीय भण्डारण निगम

(भारत सरकार का उपक्रम,)

## CENTRAL WAREHOUSING CORPORATION

[A Govt. of India Undertaking]

REGIONAL OFFICE : KOCHI | क्षेत्रीय कार्यालय : कोच्ची



EOI No. CWC/RO-Kochi/Marketing-VAS/2024-25/02

Date:18/09/2024

### EXPRESSION OF INTEREST

**Subject: Commercial proposals are invited for setting up grading, sorting, any other processing unit related to Agri-produce at various locations in the state of Kerala.**

Central Warehousing Corporation (CWC) is a Navratna PSU, functioning under the Ministry of Consumer Affairs, Food & Public Distribution, Govt. of India. CWC has been set up for providing warehousing services for storage of agriculture produce and other notified commodities. CWC is also operating Custom Bonded Warehouses, Inland Container Depots (ICDs), Container Freight Stations (CFSs), Air Cargo complexes, Container train operations (CTO), Rail Side warehousing all over the country. CWC, being a premier warehousing agency in India providing warehousing and logistics support services to diverse group of users.

**CWC invites expression of interest from the interested parties who intend to set-up Grading, Sorting or Any other processing unit related to Agri-Produce in warehouses at various locations in the state of Kerala.**

The warehouse details have been provided at the Annexure-A.

**Interested parties are advised to send their proposal of “Expression of Interest” through Post as per Annexure-A & B attached herewith.**

**Note: -**

1. Interested parties can send requirement for one location or all of the locations mentioned above.
2. EOI process is subject to verification of all information submitted, at the discretion of CWC. CWC reserves the right to reject or accept any or all applications, cancel/withdraw the EOI process without assigning any reason whatsoever and in such case, the applicant shall not have any claim arising out of such action.
3. For the Sorting, Grading and Any other Processing unit related to Agri-Produce under the domain of Warehousing Corporations Act 1962. CWC is may also infuse capital investment based upon viability of the project and revenue model with the interested party.

## GENERAL INSTRUCTIONS ON EOI:

The interested parties shall submit the proposals/ ideas which shall contain the following details:

A. Name of the interested party with address and contact number:

B. Organization details: As a proprietorship firm/partnership firm/ company (Private or public limited)

C. Copy of the audited balance sheet and statement of profit and loss for the preceding three financial years. In case, there is no statutory obligation to get the accounts audited, a certificate of practicing Chartered Accountant be uploaded.

D. Copy of PAN.

E. Copy of GST Registration.

F. Brief detail about existing business:

G. Brief idea of the facility(ies)/ warehouses where the party desire to facilitate and the nature of services that they want to offer/ implement. Details should cover financial, technical aspects of resources required, viz. any machinery/ processing plant proposed to be implemented, etc .

H. Details on whether they intend to utilize the existing infrastructure of CWC or require new infrastructure at existing/new location, etc.(Parties may refer CWC's website for existing locations).

I. Business Proposal, with timeline, with operational and financial milestones. Parties may submit a copy of detailed Presentation, if desired.

J. Investment plan of the party:

K. CWC may also invest, at its discretion, partly or fully in the project depending upon the viability and return on the investments. The party has to provide details in addition to its own investment plan, if so.

L. Revenue sharing model/ any other model (Please specify) with specific details including Percentage (%) escalation per year i.e., either a fixed fee per annum, revenue sharing percentage or some different model.

M. Proposed Period of operation: .....

N. Other related details, if any.

O. Declaration that the statements made and the information provided in the application are complete, true and correct in every detail.

Interested parties are urged to visit the Tenders section of our website <https://cewacor.nic.in/> on regular basis for any updates related to schedule or corrigendum with respect to the above EOI.

CWC does not guarantee any assured acceptance of the proposals/ ideas. However, if the ideas are viable, economical and seems to be adding some value to the clients of CWC or can add more clients and revenue for CWC and the Competent Authority accepts the proposal/ idea, CWC shall be considering the proposal/idea and thereafter, the on-boarding procedure shall be initiated as per the stipulated procedures in CWC which shall be communicated in due course. The shortlisted participants shall be called for presentation/ discussion at CWC, Regional Office, Kochi. Any clarification/ documents required shall be produced by the party as and when sought by CWC.

The Expression of Interest completed in all respect should reach this office on or before 15:00 Hrs. of **03/10/2024**. Expression of interest received after due date will not be considered.

The proposals may be submitted in a sealed cover addressed to the Regional Manager, Central Warehousing Corporation, Regional Office, Maveli Road, Gandhi Nagar, Kadavanthra PO, Ernakulam 682020. The envelope containing the proposal shall be duly sealed & super-scribed "EOI for setting up grading, sorting, any other processing unit in Warehouses".

**FOR FURTHER DETAILS PLEASE CONTACT:**

**Smt. Sonali S Gawai,**

**Regional Manager,**

Email id: [rmkoc@cewacor.nic.in](mailto:rmkoc@cewacor.nic.in)

**Shri. J K Santosh Kumar, HOD (Marketing)**

Mobi le No. 8143100617

Email id: [marketing.cwckerala@cewacor.nic.in](mailto:marketing.cwckerala@cewacor.nic.in)

For detailed information visit our website: <http://cewacor.nic.in/>

SONALI  
SANDEEP  
GAWAI

Digitally signed  
by SONALI  
SANDEEP GAWAI

**सोनली एस गवई/Sonali S Gawai**

**क्षेत्रीय प्रबंधक/Regional Manager**

**केंद्रीय भंडारण निगम/Central Warehousing Corporation**

**कोच्चि /Kochi**

**ANNEXURE-A**

**DETAILS OF PROPOSED WAREHOUSES FOR SETTING UP OF GRADING, SORTING AND PROCESSING UNITS**

<b>Sr. No</b>	<b>Name of the Warehouse</b>	<b>District</b>	<b>Address of the Warehouse</b>	<b>Latitude</b>	<b>Longitude</b>
1.	CW, Kunnamthanam	Pathanamthitta	SIDCO Industrial Park, Thottappady, Kunnamthanam P.O Tiruvalla, Pathanamthitta-689581	9.4369706	76.6015599
2.	CW, Edathala	Ernakulam	Ettekkar, Edathala North, Aluva- 683561	10.0779799	76.3762236
3.	CW, Kakkanad	Ernakulam	KINFRA–EPIP, Kakkanad, Kochi - 682 030	10.0083235	76.3591729
4.	CW, Kochi	Ernakulam	Near Naval Boat Jetty, Wellington Island, Kochi-682003	9.9614748	76.2747609
5.	CW, Thrissur	Thrissur	Kuriachira, Trichur- 680006	10.49928	76.227258
6.	CW, Kakkancherry	Malappuram	Kinfra Techno Indl. Park Calicut University P O, Kakkancherry, Malappuram- 673635	11.1515296	75.8933214
7.	CW, Kannur	Kannur	Keltron Nagar, Mangattuparambu, Kannur University CampusPost, Kannur- 670567	11.9829995	75.3765273
8.	CW, Thalassery	Kannur	KINFRA Small Industrial Park, West Ponniam P O, Near Sub RTO Office, Chonadam, Thalasserry- 670641	11.7628326	75.5171598
9.	CW, Madikkai	Kasaragod	IHRD Model College Road, Kanhirapoil PO Madikkai Kasaragod- 671531	12.324354	75.170278

Any other space as per requirement on PAN India basis may be intimated.

(To be filled by the Party / Bidder)

To

**The Regional Manager  
Central Warehousing Corporation  
Regional Office  
Maveli Road, Gandhi Nagar  
Kadavanthra PO  
Ernakulam 682 020**

**Subject: Commercial proposals are invited for setting up grading, sorting, any other processing unit related to Agri-produce at various locations in the state of Kerala**

Sir,

With reference to the EOI No. CWC/RO-Kochi/Marketing-VAS/2024-25/02 dated 18/09/2024 published in CWC website <http://cewacor.nic.in/> regarding offer of Storage space at various locations for setting up Grading, Sorting or Any other processing unit related to Agri-Produced in warehouses at various locations in the state of Kerala.

Sl No	Particulars	Details
<b>DETAILS OF INTERESTED PARTY</b>		
1.	Name of the Firm / Company	
2.	Address of the Firm / Company	
3.	Organization Details (Proprietorship Firm / Partnership Firm / Company (Private / Public))	
3.	Name of the Authorized Officer	
4.	Contact Number	
5.	E-Mail ID	
6.	Location of requirement	

7.	Area of requirement (in Sq.Ft)	
8.	Period of agreement required	
9.	Other relevant details, if any	
<b>Detailed Proposal may be described in a separate sheet and duly signed copy may be attached to this.</b>		
<p><b>Note:</b></p> <ol style="list-style-type: none"> <li>1. Interested parties can send requirement for one location or all of the locations mentioned above.</li> <li>2. CWC shall be calling the parties for detailed presentation &amp; discussion, whose idea/ proposal seems to be in line with CWC's vision.</li> <li>3. EOI process is subject to verification of all information submitted, at the discretion of CWC. CWC reserves the right to reject or accept any or all applications, cancel/withdraw the EOI process without assigning any reason whatsoever and in such case, the applicant shall not have any claim arising out of such action.</li> <li>4. General Instructions on EOI may be referred as mentioned in EOI No. CWC/RO-Kochi/Marketing-VAS/2024-25/02, date:18/09/2024.</li> </ol>		

I hereby confirm that, all the terms and conditions specified with respect to this Expression of Interest are acceptable to me. I further confirm that all the required details have been furnished are true and correct and if this EOI form is incomplete in any respect on my part then the same is liable to be rejected at the discretion of CWC.

Further, I hereby certify that I am an authorized signatory of my company and am, therefore, competent to submit the details towards this Expression of Interest.

(Signature of the Authorised Signatory)

Name & Designation:

Seal & Stamp:

Date:

To

**The Regional Manager**

**Central Warehousing Corporation**

**Regional Office**

**Maveli Road, Kadavanthra PO**

**Ernakulam 682020**

**E-mail: [marketing.cwckerala@cewacor.nic.in](mailto:marketing.cwckerala@cewacor.nic.in), [rmkoc@cewacor.nic.in](mailto:rmkoc@cewacor.nic.in)**